



RFP Answers

Question: Will you be able to provide approximate usage for the items on the market basket?

Answer:

Question: Please confirm that if we offer an alternative item, that you would like us to convert the price to your current pack size indicated on your original item.

Answer:

Question: 5.1.13.5 Lean Path data support and reporting expenses. Do you have an estimate on the annual cost of this support?

Answer:

Question: For 5.1.1.1, can you clarify the language in this section. For Table A, are you requesting either a % markup or fee per case? In the question, it could be interpreted as a request for both.

Answer:

Question: Can you provide a description of your organization structure in the dining services department so that we can better understand how we can support you and build a partnership with you and your team?

Answer:

Question: Regarding the pricing date week of 2/16/17, the date is very close to the due date of 2/15/17, which leaves a very short time to actually price out the items and provide all of the backup information you requested. Is it possible to consider a January week for the price date of the RFP?

Answer:

Question: Overall Proposal Evaluation. Renzi would like to understand how the proposal is evaluated.

Answer:

Question: Market Basket Questions. The attached spreadsheet contains items we have questions about and color-coded accordingly.

Table B: Yellow Highlighted Items

Question: The yellow items appear to be the private label from your current vendor. In order for Renzi to bid the exact item and give you cost comparison, can you please provide what manufacturer is packing these items?

Answer:

Table B: Red Highlighted Items

Question: These items are missing UPCs. Having the UPC will allow us to match the items exactly to a comparable product.

Answer:

Table B: Blue Highlighted Items

Question: There are two items, which appear to be duplicated on the market basket. One of the duplicates has a different description but the same UPC and the other duplicate is same description/same UPC.

Answer:

Table C:

Question: Are the fruit signature items fresh or frozen?

Answer:

Question: Starbucks is not a current Brand we carry as a vendor. If awarded the contract, will SUNY Cortland support the new prime vendor in the distribution of this product?

Answer:

Question: in the RFP 5.2, the RFP outlines that pricing is allowed to change the first of each month. Renzi would like clarification on this requirement for market driven products that fluctuate weekly versus monthly changes.

Answer:

Question: Does ASC dining have any pricing agreements on any of the products on your market basket? If you do we would need a letter from you on your letterhead to supply to the manufacturer to allow them to give us your deviated cost.

Answer:

Question: Our Market Basket team has identified two product questions for clarification so that we can make sure we quote on your preferred item:

Line #73-Product description indicates whole grain, but Mfr #227 white bread dough is not whole grain on the manufacturer product list. Does it need to be whole grain?

Line #33-Product description indicates chicken thigh bnls battered, but Tyson #38323-0928 website indicates that this is breast chunks bnls battered. Do you want thigh or breast meat chunks?

Answer:

Question: When will you notify the vendor if and when they will present?

Answer:

Question: There was a question on preferred method of payment.

Answer: